

# Brett Air Conditioning's **HOME**sense

*Smart & simple ways to enrich your home living*



☎ 239-566-3633

🌐 [www.BrettAirConditioning.com](http://www.BrettAirConditioning.com)

## Caveat Emptor

“Caveat Emptor” is a Latin saying which means Buyer Beware.

Have you ever received an offer that was too good to be true? Perhaps an offer from an air conditioning company to perform an inexpensive maintenance?

These companies offer something such as a \$29.99 maintenance special and try to close the sales pitch by saying they have a tech in your area who can come right now. Should you say yes, the technician arrives in minutes and starts the maintenance immediately.

After 30 minutes, the technician lets you know he has completed the maintenance, and, in the process, he replaced some “needed” parts for you. Your bill totals close to \$300.00, and all he came to do was a \$29.99 maintenance. Technicians like this are trained to be confident and persuade you to believe they did what was in your family’s best interest.

There are over 80 air conditioning companies in Collier County alone, not including Lee County. All of them are fishing for new customers. Low-priced maintenances are one of the many ways they use to get through your front door. In the long run, you will spend more money on the \$29.99 maintenance than anticipated.

We know this happens daily, and more than anything, we want to protect our customers from these scams.

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# MY WORD

By Dan Brett



Dear Friends,

Way back in January, when we were making resolutions for 2020, none of us could have predicted the twists and turns this year had in store. There has been social and economic unrest in addition to that other thing.... Global pandemic.

It's a lot to digest, and it meant a lot of hard decisions for everyone. Through it all, I've learned that one of the best things I can do for myself, employees, and customers is to look for the good in all things intentionally.

Time at home has meant a chance for many to reconnect with their families in meaningful ways. This hectic, over scheduled way of life many of were leading has slowed. What is important has been brought sharply into focus-family, health, resilience, and you.

Thank you for being a valued customer. Thank you for trusting us to help protect your health, home, and family. We look forward to serving you for many more years to come.

We hope you enjoy the newsletter. As always, if there's anything we can do to be of service, just let us know. We're here for you.

Daniel J. Brett



## Chicken Apple Sausage One Pan Pasta

**Servings: 6**

**Prep & Cook Time: 30 minutes**

### Ingredients:

- 1 tablespoon olive oil
- 1lb chicken apple sausage, sliced
- ½ large onion, chopped
- 2 cloves garlic, minced
- 1 granny smith apple, chopped
- 2 cups chicken broth
- 1 (14.5oz) can of tomatoes with green chilies.
- ½ cup heavy cream
- 10 ounces spiral pasta
- Salt and pepper to taste
- 1 cup Monterey jack cheese, shredded
- ¼ cup green onions, sliced thinly for garnish.

### Instructions:

In a large oven-safe pan / skillet, add olive oil and set the temperature to medium high heat. Add in the onions and sausage, cook for about 5 minutes until brown. Then, put in the garlic and apples, cooking for another minute.

Next, add the chicken broth, canned tomatoes, heavy cream, pasta, salt, and pepper. Stir to combine. Bring the mixture to a boil; then reduce the heat to medium low. Cover and let simmer until the pasta is cooked al dente.

Remove the pan from the heat and add 1/2 cup of cheese to the pasta. Stir to combine. Sprinkle the top with the remaining cheese. Broil in the oven until the cheese melted.

Serve up, garnish with sliced green onions, and enjoy!





# Brett Air Conditioning's

## CORE VALUES

- We conduct our business with honesty and integrity.
- We promote mutually beneficial and lasting relationships with all Employees, Clients and Vendors
- We strive to be transparent and accurate in our conduct and communication.
- We focus on the needs of our clients by providing consistent high-quality service.
- We support the community in which we live by consistently giving of our resources and ourselves to promote peace, prosperity, and security.

## MISSION STATEMENT

- Apply Biblical principles to do what is right, fair, and just to all stakeholders involved.
- Provide our clients with quality Indoor Air Comfort services and products in a profitable manner.

The newest name from  
the brand you trust.

**RUNTRU**  
BY TRANE



### GET YOUR FURNACE CHECKED

Call for a preseason tune-up and get your system ready for Fall and Winter. Semi-Annual maintenance lengthens equipment life, improves energy efficiency, and helps prevent dangerous risks.

Call us today at [239-566-3633](tel:239-566-3633) to schedule your Fall maintenance inspections.

**DID YOU KNOW YOU  
CAN SCHEDULE SERVICE  
AND MAINTENANCE  
APPOINTMENTS ONLINE?**

visit our website  
[www.brettairconditioning.com](http://www.brettairconditioning.com)  
then click, "Schedule  
Appointment".



**Get \$25 OFF  
the Best Service  
We Can Offer**

For your next heating and cooling system repair, we'd like to make things easier on your wallet. So just clip this coupon for a \$25 savings on your repair bill. Then call us, and we'll give you our best service. Call **Brett Air Conditioning** today at **239-566-3633**.

## EMPLOYEE SPOTLIGHT

This employee spotlight comes from a member of our sales team.

Jared Brown serves as our Comfort Advisor.

Jared, originally from outside Boston, Massachusetts, moved to Naples in 2001 to be closer to his family.

Before moving to Naples, Jared worked in the Air Conditioning trade in Massachusetts.

In Jared's free time, he enjoys yard work and working around his house.

Jared joined our team at Brett Air Conditioning in May 2011 as a Service Technician. In May of 2013, he accepted the position of Comfort Advisor.



Jared is a familiar face of Brett Air Conditioning, as we can guarantee he has been in many of your homes. Jared is very knowledgeable in the industry and a great asset to our company.

We would like to publicly say THANK YOU, Jared, for nine great years of service and ongoing dedication to Brett Air Conditioning.

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**Jared Brown**  
COMFORT ADVISOR



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If a part needs replacing, we will talk to you first. We let you, the customer, make the final decision. We charge you exactly what we say we will with no hidden fees.

Our technicians are dressed in company uniforms and drive company vehicles so you can identify they are with Brett Air Conditioning.

We have been serving SW Florida for over 45 years and plan on remaining here for another 45 + years.

### **“Don’t Sweat, Call Brett”**

Thank you for being a valued customer!



## Fast Fix

Quick tip for fall allergies: Nasal irrigation. It sounds unpleasant, but a daily saline sinus rinse clears stopped up sinuses and helps prevent infections. Plus, it helps reduce congestion, improve breathing, and even rinses allergens away. Important note: follow the directions exactly; tap water isn’t recommended for nasal irrigation.

## FALL CHECKLIST

- VISIT A PUMPKIN PATCH
- MAKE A PUMPKIN DESERT
- DECORATE FRONT PORCH
- VISIT A CORN MAZE
- BAKE AN APPLE PIE
- BE THANKFUL!



DON'T FORGET  
TO FALL BACK!

DAYLIGHT  
SAVINGS  
TIME ENDS  
ON SUNDAY,  
NOVEMBER 1<sup>ST</sup>.

SET YOUR  
CLOCKS BACK  
ONE HOUR!



*Don't Sweat... Call Brett!*

1955 Elsa Street

Naples, FL 34109

LIC#: STATE CAC1819995



*It's Hard To Stop A Trane.*

**HOME**sense