

JANUARY

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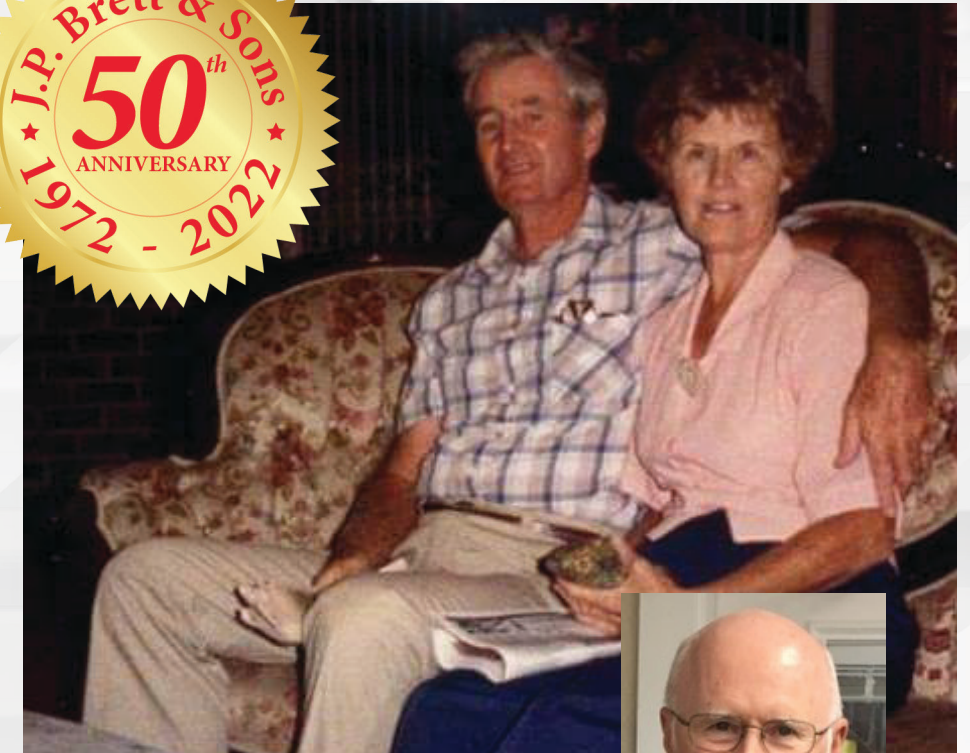
1955 ELSA STREET, NAPLES, FL 34109

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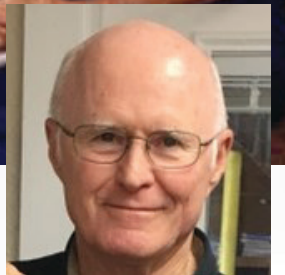
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Joseph and Agnes Brett
 J.P. Brett & Sons Air Conditioning Founders



A Word by Dan Brett

I graduated from Akron University in 1972 and moved to Naples to work with Dad in the Air Conditioning business. I was still under construction, so I traveled down Florida thru the center of the state. The final leg of my trip was late at night, coming thru Immokalee and down Immokalee Road into Naples. I had to stop on Immokalee Road for gas; thankfully, I had a gas can in my van. AT FIRST, when I stopped, it was dead quiet, but after a few minutes, the sounds around me came back to life—frogs, crickets, and another deep grunting

\$25 OFF
 SERVICE CALL REPAIR
 Cannot be combined with any other offer. Must present at time of service. Contact J.P. Brett & Sons Air Conditioning for complete details.

\$35 OFF
 REPAIRS FOR MILITARY VETERANS*
 *Customer must show Valid Military or VA ID. Coupon must be presented at time of service. Offer valid on repairs only. Not valid on Diagnostics or maintenance's other discounts, coupons or offers.



First storefront location on Tamiami trail in early/mid 1980's.

sound that I later would learn to be alligators. I remember wondering where in the world have my folks moved!

I finally made it into Naples and flagged down a Naples City Policeman. I asked him which direction was Naples Parks, specifically 101st Ave No. He said it was about 5 miles back north somewhere. So, I headed north and located my parents and siblings. When I arrived, Dad was busy building custom cabinets, running Brett Air Conditioning, and assisting my brother with his construction business.

Brett Air Conditioning grew, and I came on full-time. Mom answered the phones, and dad ran the business out of our garage in the back. I remember carrying a roll of dimes with me and using payphones to check in with mom between service calls. I learned my way around Naples by carrying a city map with me.

To give you a visual of how small Naples was, I would leave 101st Ave in Naples Park and head south on Tamiami Trail. I could reach Naples High School (then on 22nd Ave N) before hitting any traffic signals. If you travel that same distance on Tamiami Trail today, you will find 15 stoplights.

Over the years, J.P. Brett & Sons grew, and we moved the business from the garage to a storefront on Tamiami Trail just south of Pine Ridge Road. We shared the plaza with Naples Metalcraft and D.C. Aluminum.

In 1987 we purchased a warehouse building with offices. It was perfect for our growing business. Today, we still operate J.P.

Brett and Sons out of the same building. I was most fortunate to meet some wonderful people that became long-term customers and friends. You can read some of their comments in this newsletter.

Many of those friends are still with us to this day. Naples has become my home, my family's home, and the home of my grandchildren. I am blessed today to see another generation stepping up to run Brett Air Conditioning.

Dan Brett PRESIDENT



WALDORF SALAD

The Classic Waldorf Salad with apples, celery, and walnut is a signature dish for the Brett Family. The Waldorf salad is said to have originated over 100 years ago at Waldorf Hotel in New York City. It's one of those dishes you can sit back, enjoy, and reminisce on the good ole days. The salad is simple and doesn't require any cooking, just some chopping and mixing. We hope this Brett Family traditional dish is one you will enjoy as well.

- Ingredients:
- 6 Tablespoons Mayonnaise
 - 1 Tablespoon Lemon juice
 - ½ teaspoon salt
 - Pinch freshly ground black pepper
 - 2 Macintosh apples, cored and chopped
 - 1 cup seedless red grapes, halves
 - 1 cup thinly sliced celery
 - 1 cup chopped walnuts.



Mix everything in bowl and chill in fridge until time to serve.

Customer Comments

To Brett & Sons:

I have been a Naples resident since 1955 and was fortunate to find Brett & Sons A/C through one of our commercial tenants about 30 years ago. They have professionally installed and serviced multiple A/C units in our commercial buildings, our home and my parent's home. They have always given friendly, prompt and efficient service over the years. I always know when we have an A/C issue...Brett will take care of it. It's a "comfort" to deal with a local, well established A/C company. CONGRATULATIONS ON A WELL EARNED 50TH ANNIVERSARY!!

– Paul Lindabury

From helping me learn more about air conditioning in order to better perform my job, to efficient and timely response to customer air conditioning problems and maintenance, particularly in the summer, I offer my heartfelt thanks and congratulations on your 50th Anniversary of service to our community.

– Norm Howes, Ethel Emmerson Lookouts, Customer/ Home watcher

I've been doing business with Brett Air Conditioning for a long time. I use them on my personal home as well as my business. I make a phone call and they are there. Each technician does a great job. They are very efficient, and thorough. I've referred so many friends and clients to them over the years.

– Julie Brown Customer/Home Watcher

I worked at Brett A/c for eleven years. My duties were as the secretary. I was the only lady in the office, so my responsibilities ranged from answering phones, scheduling service calls, dispatching service techs, and anything else needed. A couple of times, when Dan could not be at work because of health issues, I had much more responsibility.

Debbie worked with us and also had the responsibility of caring for the three girls. Since they were often in the office, I got to know them also. As years went by and the company grew, Debbie homeschooled the children. It was a joy getting to watch the girls grow and mature.

I witnessed growth in the company and changes in my position and responsibilities. I felt a closeness like family. When health challenges arose in my family, they supported us with prayer and love. To this day, we feel a special bond with their family.

– Love, lone Doerbaum (former employee and longtime customer)